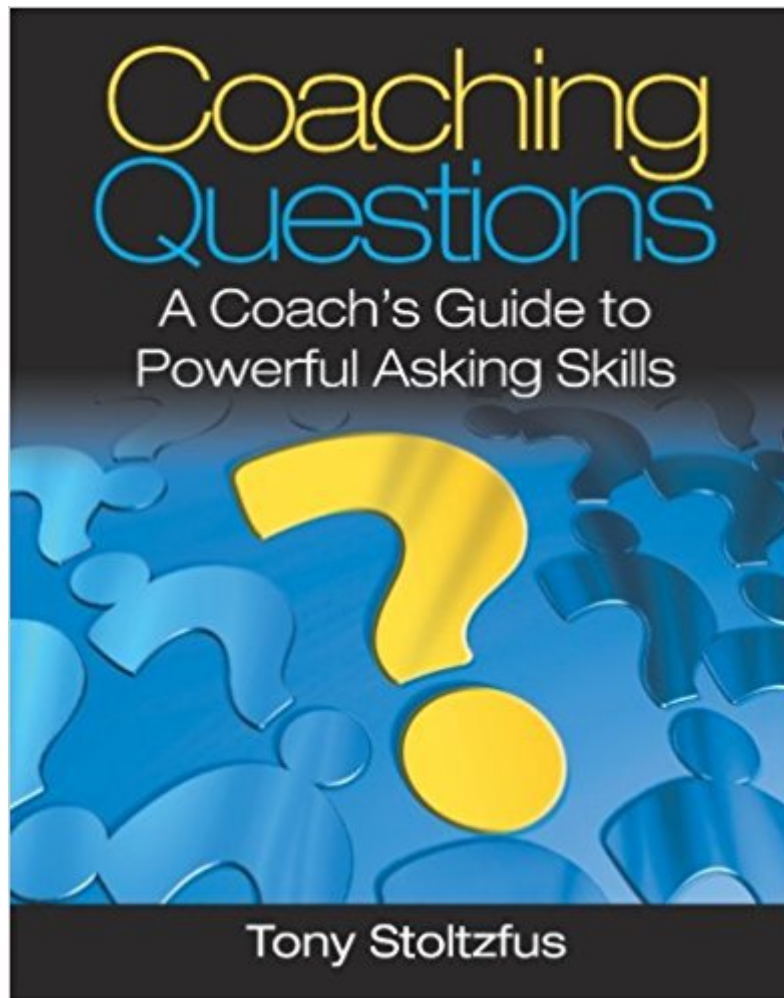




**Ebook Directory**  
the best source of ebook

The book was found

# Coaching Questions: A Coach's Guide To Powerful Asking Skills



## Synopsis

The single most important skill in coaching is asking powerful questions. In this volume, master coach trainer Tony Stoltzfus joins with 12 other professional coaches to present dozens of valuable asking tools, models and exercises, then illustrates these coaching strategies with over 1,000 examples of penetrating questions. Covering the gamut from basic techniques like options and actions to advanced concepts such as challenge and reframing, *Coaching Questions* is a book that will find a home on any coach's short list of handy references. *Coaching Questions: A Coach's Guide to Powerful Asking Skills* includes:

1. Dozens of asking tools, models, and strategies.
2. The top ten asking mistakes coaches make, and how to correct each one.
3. Nearly 1200 examples of powerful questions from real coaching situations.
4. Destiny discovery tools organized in a four-part life-purpose model.
5. Overviews of 15 popular coaching niches, with a tool and examples for each.
6. A schedule of training exercises to help you become a "Master of Asking".

## Book Information

Paperback: 100 pages

Publisher: Coach22 Bookstore LLC; 1 edition (April 24, 2008)

Language: English

ISBN-10: 0979416361

ISBN-13: 978-0979416361

Product Dimensions: 8.2 x 0.2 x 10.5 inches

Shipping Weight: 6.4 ounces (View shipping rates and policies)

Average Customer Review: 4.6 out of 5 stars 282 customer reviews

Best Sellers Rank: #7,253 in Books (See Top 100 in Books) #15 in Books > Business & Money > Management & Leadership > Training #27 in Books > Medical Books > Psychology > Counseling #32 in Books > Health, Fitness & Dieting > Psychology & Counseling > Counseling

## Customer Reviews

As Director of Training at a coaching school, new coaches were always asking me, "Do you have any of those questions you use written down somewhere?" This book is my response--an attempt to briefly present a broad range of coaching tools and illustrate each with example questions. For coaches who are in training or just starting, scanning a few key pages before your appointments will get you coaching better, faster. For experienced coaches, there are so many techniques and illustrations here that I'm sure you'll find plenty that's new.

Tony Stoltzfus is co-founder of a coach training school, author of five coaching books and numerous training programs (including a new Open Source coach training initiative), and has presented nearly 100 coach training workshops around the country. He focuses on transformational coaching with an international clientele of pastors, non-profit leaders and businesspeople. Tony serves on the board of a non-profit that brings coaching to leaders in emerging nations, and leads a relationally-based coaching network that seeks to build coaches into authentic communities and rally them to join in acts of generosity and service.

This is a great place to start for the novice coach. It also has some tool for the experienced coach. I like the format and the way the author chose to organize the book. I keep this handy whenever I am meeting a new coaching client for the first time.

I have researched many books on coaching. It is hard to find one that has a practical use. Many are more theory than practice. This book is an excellent resource for anyone in counseling or coaching. Each page focuses on a topic and has questions listed on each page to ask the client. This book is THE MOST PRACTICAL book I have in my collection. If you want a hands on book with specific questions and tools, this book is a great resource. If you want more theory then you should look elsewhere. You could pick this book up without any training, pick a topic, and ask the questions on each page.

Simple to follow, practical to use. As the book directs the reader ... it is most productively used as a reference book rather than a page-by-page read.

As a Life Coach, I find this book invaluable! Great source of questions and processes to use during sessions. The layout is simple and sensible making it a perfect reference guide to quickly find the questions you are looking for. It also works great to use for honing your skills with a peer coach. Highly recommended for any Coach or person looking for some great questions to do self-evaluation.

Excellent resource and great for beginners just learning about coaching

Fantastic book! The coaching questions suggested in the different scenarios have been extremely helpful, not only for my clients but also for my own personal use. Tony Stoltzfus has written a

comprehensive guide, especially for new coaches, that will help enable their clients to be open and move forward with the outstanding questions.

Excellent book for any people manager!

excellent

[Download to continue reading...](#)

Coaching Questions: A Coach's Guide to Powerful Asking Skills Life Coaching: Complete Blueprint to Becoming a Powerful Influential Life Coach (Life coaching, Life improvement, positive thinking, coaching, better leadership, goals, consulting) Asking about Asking: Mastering the Art of Conversational Fundraising The New Coach's Guide to Coaching Youth Soccer: A Complete Reference for Coaching Young Players Ages 4 through 8 Coaching: Coaching Strategies: The Top 100 Best Ways to Be a Great Coach (Coaching Youth Baseball) INSIDE A COACH'S MIND: THE BASEBALL BIBLE (Coaching Baseball) Coaching Youth Baseball: COACH LIKE A CHAMPION: Coaching America's Pastime...Responsible for America's Future COACHING T-BALL: COACH LIKE A CHAMPION: Coaching America's Pastime...Responsible for America's Future Life Coaching: Complete Blueprint to Becoming a Powerful Influential Life Coach Life Coaching: Life Coaching Blueprint: Save a Life One Person at a Time (Bonus 30 Minute Life Coaching Session - How to Motivate, Inspire, Change Your Life) Life Coaching: Life Coaching Blueprint: Save A Life One Person At A Time (BONUS 30MINUTE Life Coaching Session- How To Motivate, Inspire, Change Your Life) The Power of Positive Energy: Powerful Thinking, Powerful Life: 9 Powerful Ways for Self-Improvement,Increasing Self-Esteem,& Gaining Positive Energy,Motivation,Forgiveness,Happiness ... Happiness, Change Your Life Book 1) Co-Active Coaching: New Skills for Coaching People Toward Success in Work and, Life Change Your Questions, Change Your Life: 12 Powerful Tools for Leadership, Coaching, and Life Asking Questions: The Definitive Guide to Questionnaire Design -- For Market Research, Political Polls, and Social and Health Questionnaires Asking the Right Questions: A Guide to Critical Thinking (8th Edition) How to Become a Really Good Pain in the Ass: A Critical Thinker's Guide to Asking the Right Questions Creative Interviewing: The Writer's Guide to Gathering Information by Asking Questions (3rd Edition) PROSTATE CANCER Asking the Right Questions Communication Research: Asking Questions, Finding Answers

Contact Us

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)